



## ILLINOIS CONSULATE LIAISON RESPONSIBILITIES

A Consulate Liaison's most valuable contribution to IAR is the relationship developed with the Consulate General. In addition to regular contact with the assigned Consulate there are several specific tasks that are required to fulfill the role of CL:

### 1 *Contact Assigned Consulate General At Least Twice per Year and Submit a Contact Report*

CLs should have a minimum of two personal contacts with their Consulate General (or staff) per year (meetings, events, trade mission, etc.). CLs are encouraged, however, to not limit that number to two and should communicate with their assigned Consulate as often as possible. Filing a contact report by emailing IAR Global task force staff liaison and task force chair after each meeting alerts IAR that the meeting occurred and follow up may be required.

### 2 *Participate in Training and Meetings as Required* — From time to time there may be through web-based speakers or educational opportunities offered either directly to CLs or collectively to the Global Task Force. Effort should be made to participate in those offerings in an effort to continue to grow and enhance the professionalism and abilities of the CL.

### 3 *Advocate on Behalf of all REALTORS® and the REALTOR® Party* — The REALTOR® Party is the non-partisan approach to moving forward legislation that is of benefit and value to all REALTORS®. While no specific lobbying on issues is expected, CL's should pay specific attention to NAR global policy issues. Monitoring the Global Business and Alliances committee is recommended to remain apprised in order to be team player in helping that committee accomplish their goal "to position NAR globally as the most influential and authoritative representative of the U.S. real estate business and profession". CL's must have the ability to remove their personal bias on the issues in order to focus on REALTOR® Party-supported issues 100% of the time through the industry lens. CLs should share the priority of the Global committee and commit "to espouse private property rights, free enterprise, and homeownership in international public and private forums; and to minimize barriers to U.S. REALTORS operating abroad and foreign investment in U.S. real estate".

### 4 *Communicate and Collaborate with NAR Ambassador Association and President*

*Liaisons* —As IAR's key REALTOR® communicator with Consulates, CLs are looked upon as leaders by their REALTOR® colleagues and a portal to strengthening the real estate industry both here and the home country, with this in mind connecting with NAR partners through information sharing and updates will enhance program results. IAR will share CL contact reports with NAR Global staff and partners.