

CONDITION YELLOW



West Virginia Association of
REALTORS® REALTOR® Safety
Academy

Condition Yellow

West Virginia Association of REALTORS®

REALTOR® Safety Academy

October 26, 2015

Whether it's the yellow marker indicating a wet floor, caution tape or a yellow light, we all know what yellow means, heighten your awareness and be cautious.

REALTOR® Safety has always been a part of the fabric of the West Virginia Association of REALTORS®. We had a 3.5 REALTOR® Safety Class approved through our Real Estate Commission a year prior to the class introduced by NAR.

As an association we were excited to see the emphasis NAR put on safety in 2015. We saw what our sister boards were doing regarding REALTOR® Safety with websites, phone apps and safety videos, but that wasn't good enough. So in the well-recognized words of Emeril Lagasse, WVAR "kicked it up a notch."

In September of 2015, to coincide with REALTOR Safety Month, the West Virginia Association of REALTORS® established the REALTOR® Safety Academy, LLC. The mission of the RSA is to take the safety of our members to the next level by combining classroom instruction with hands on training.

The first class included four parts, two classroom activities and two hands on trainings.

1. Situational awareness
2. Handgun Safety
3. Close quarters self defense
4. Shooting instruction on the range

Part one is intended to take our members to code yellow, to make them aware of their surroundings and cautious. This portion covers REALTOR® Safety and non-lethal force options like pepper spray, Kubaton key chains and stun guns.

Part two is devoted to classroom instruction on handgun safety. This part is taught by both an NRA Certified Instructor and a law enforcement certified Training Instructor. Part two puts non-firing training pistols in participant's hands, and instructs them on draw, carry concealed, stance, etc.

Part three is the first hands in training, it is the first lab so to speak. During this portion, the students are instructed in close quarters defense and escape techniques. Instructors in Martial Arts and The state Rape Aggression Defense Program are brought in for this segment.

Part 4 is handgun instruction on the range. Participants are taken 5 at a time to the shooting range and we “go hot.” The students are taught drawing and shooting techniques with live ammunition.

That is day one. This program has been very successful. The first class is only a precursor to many more classes. After each class the participants are texted a survey to evaluate both the class they took and future classes they would like to see. This instrument is used to assist us in growing the RSA.

Response rates to the survey are 98 percent and the class is ranked very high. Future classes are going to include an expanded non-lethal force class, a data protection class and a full day of close quarters self-defense.

Our message to members is always flight and never fight. No commission is worth their life. It is our goal to get our members to operate in condition yellow, and be able to escape any potentially dangerous situation without harm by raising their awareness.

What we do to support REALTOR Safety at WVAR

- *3.5 Safety CE*
- *REALTOR Safety Academy*
- *Conducted a safety survey similar to NAR's*
- *Statewide Safety Text Alert System*
- *Marketing various safety devices*
- *RSA Webpage www.wvreal safe.com*
- *RSA Facebook Page <https://www.facebook.com/wvreal safe>*

Attachments:

State Safety Survey

RSA Brochure

RSA Waivers

List of Sponsors



West Virginia REALTOR® Safety Academy - Course Evaluation Form

Please indicate your impressions of the items listed below.

	Strongly Agree	Agree	Neutral	Disagree	Strongly Disagree
1. The training met my expectations.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
2. I will be able to apply the knowledge learned.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
3. The training objectives for each topic were identified and followed.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
4. The content was organized and easy to follow.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
5. The materials distributed were pertinent and useful.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
6. The trainer was knowledgeable.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
7. The quality of instruction was good.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
8. The trainer met the training objectives.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
9. Class participation and interaction were encouraged.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
10. Adequate time was provided for questions and discussion.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
11. How do you rate the training overall?					
Excellent	<input type="radio"/>	Good	Average	Poor	Very poor
	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

10. What aspects of the training could be improved?

11. Other comments?

THANK YOU FOR YOUR PARTICIPATION!



The West Virginia REALTOR® Safety Academy was created with the mission of making safety awareness and training second nature by bringing the mountain to you.

The Academy is not a physical location, but rather a team of trained individuals, with a common interest in helping REALTORS® protect themselves. We do this by both exposing REALTORS® to the risks and safety issues specific to their job and by giving them training in self-defense, non-lethal force and firearms training. Upon completion of REALTOR® Safety 101 you will have met the basic requirements outlined by the state of West Virginia to get your concealed carry permit.

But at the Academy we don't think that's enough, so we take that training further. We teach you basic pistol safety and beyond. In our training program you will also learn how to select the firearm that's right for you, concealed carry techniques and the law and potential ramifications of using a firearm in a self defense situation.

**WEST VIRGINIA
REALTOR® SAFETY ACADEMY, LLC**
2110 Kanawha Blvd., East
Charleston, WV 25311

Place
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RS
Academy



Who We Are

Ray Joseph
CEO, WV Association of REALTORS®
NRA Certified Instructor
Pistol Safety
Personal Defense in the Home
Refuse to be a Victim
National Association of REALTORS® Certified
REALTOR® Safety

Gregg Mullins
Sergeant, WV Natural Resources Police,
Jackson, Wirt, and Wood Counties
Certified Firearm Instructor & Law Enforcement
Firearm Qualification Expert

Melanie Thomas, REALTOR®, GRI®, GREEN
Education Director, WV Association of
REALTORS®

Brooke Wallen, REALTOR®, GRI®, CNE®
Program Coordinator, REALTOR® Safety
Academy & Damsel in Defense Pro

Frequently Asked Questions

How much does it cost? \$125

How many people will be in the class?
Classes are limited to 20 participants to enhance one-on-one training time.

What should I bring? Your handgun of choice, at least 50 rounds of compatible ammunition, protective eyewear and ear protection. You will not be permitted to participate on the range without these items.

What should I wear? Weather appropriate clothing, comfortable closed-toe shoes, sunscreen, and a baseball-style hat for the range portion.

What happens if it's raining the day of the class? If the range is outdoors, heavy rain may cancel class due to unsafe conditions. Unless notified the night before, class will be held as scheduled.



We also offer Damsel in Defense products in class and online, in addition to other safety products in class.

Visit mydamselpro.net/WVREALS SAFE for more information.

What Do I Get?

NRA Course Packet

NRA Course Completion Certificate
(for obtaining your West Virginia Concealed Carry Permit)

T-Shirt and Hat with REALTOR® Safety Academy Logo

Lunch

Techniques to keep yourself safe while on the job

Situational awareness

Hand-to-hand escape techniques

Legal responsibilities of carrying a firearm

Concealed carry tips

Firearm draws and stances for more accurate shooting

Close quarter shooting techniques

Range time to practice techniques

Contact Us

West Virginia REALTOR®
Safety Academy, LLC
2110 Kanawha Blvd, East
Charleston, WV 25311
304-342-7600
wvrealsafe@gmail.com



September is REALTOR® Safety Month. While in today's world we should focus on safety every day, we look to the month of September, to take time to focus specifically on safety Issues. With that in mind, the West Virginia REALTOR® Safety Academy was created. The mission of the academy is to make safety awareness and training second nature by bringing the mountain to you.

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WV REALTOR® SAFETY ACADEMY, LLC

**Coming to you in
September 2015**



Who We Are

Scott Ballou
Officer, Marshall University Office of Public Safety
WV State Director & Instructor, R.A.D. Program

Ray Joseph
CEO, WV Association of REALTORS®
NRA Certified Instructor
Pistol Safety
Personal Defense in the Home
Refuse to be a Victim
National Association of REALTORS® Certified REALTOR® Safety

Gregg Mullins
Sergeant, WV Natural Resources Police, Jackson, Wirt, and Wood Counties
Certified Firearm Instructor & Law Enforcement Firearm Qualification Expert

W. Bradley Sorrells, Esq.
Robinson & McElwee, PLLC

Melanie Thomas, REALTOR®, GRI®, GREEN
Education Director, WV Association of REALTORS®

Brooke Wallen, REALTOR®, GRI®, CNE®
Program Coordinator, REALTOR® Safety Academy & Damsel in Defense Pro

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#wvreal safe





WAIVER OF LIABILITY AND HOLD HARMLESS AGREEMENT

1. In consideration for receiving permission to enter and utilize the range facilities (the "Property") owned and/or operated by The WV REALTOR® Safety Academy, I hereby **RELEASE, WAIVE and DISCHARGE** WV REALTOR(r) Safety Academy, and his employees, agents, or volunteers (collectively the "RELEASEES") from any and all liability, claims, demands, actions, and causes of action whatsoever arising out of or related to any loss, damage, or injury (including death) that may be sustained by me, a minor in my care, or to any property, while I am on the Property, **REGARDLESS OF WHETHER SUCH LOSS IS CAUSED BY THE NEGLIGENCE OF THE RELEASEES**, or otherwise, and regardless of whether such liability arises in tort, contract, strict liability, or otherwise, to the fullest extent allowed by law.
2. I am fully aware of the risks and hazards connected with indoor and outdoor range facilities and the discharge of firearms, and I am aware that participation in such activities includes the risk of injury or death. I elect to voluntarily engage in such activities, knowing that the activities may be hazardous to me and/or my property. I voluntarily assume full responsibility for any risks of loss, property damage, or personal injury (including death) that may be sustained by me, a minor in my care, or any loss or damage to property, while I am on the Property, **WHETHER CAUSED BY THE NEGLIGENCE OF RELEASEES** or otherwise, to the fullest extent allowed by law.
3. **I AGREE TO INDEMNIFY, DEFEND AND HOLD HARMLESS** the RELEASEES from any loss, liability, damage, or costs (including court costs and attorneys' fees) that RELEASEES may incur due to my presence on the Property, **WHETHER CAUSED BY NEGLIGENCE OF RELEASEES** or otherwise, to the fullest extent allowed by law.
4. It is my express intent that this Waiver of Liability and Hold Harmless Agreement ("Agreement") shall bind the members of my family and spouse, if I am alive, and my heirs, assigns and personal representative, if I am deceased, and shall be deemed as a **RELEASE, WAIVER, DISCHARGE** the above-named RELEASEES.
5. I agree that this Agreement shall be construed in accordance with the laws of the State of West Virginia and that any mediation, suit, or other proceeding must be filed or entered into only in the federal or state courts of West Virginia. Any portion of this Agreement deemed unlawful or unenforceable is severable and shall be stricken without any effect on the enforceability of the remaining provisions.

IN SIGNING THIS AGREEMENT, I ACKNOWLEDGE AND REPRESENT: I have read the Agreement, understand it, and sign it voluntarily; no oral representations, statements, or inducements - apart from the Agreement - have been made; and I execute this Agreement for full, adequate, and complete consideration fully intending to be bound by same.

Participant:

Witness or Guardian (if Participant not 18):

(Signature)

(Signature)

(Printed Name)

(Printed Name)

(Date)

(Date)



STUDENT PARTICIPANT INFORMATION

Every student participant who enters the Property or uses the range facility must complete this form. All information will be strictly confidential, and is for the sole use WV REALTOR(r) Safety Academy.

FIRST NAME MIDDLE NAME LAST NAME

DATE OF BIRTH DRIVER'S LICENSE # TELEPHONE #

ADDRESS CITY STATE ZIP CODE

Please check the appropriate box below. These answers are to ensure the safety of all participants, and will not be distributed or made available to others for any other purpose.

	Yes	No
1. Have you been convicted of, or indicted for, a FELONY , or any other crime for which the judge could imprison you for more than one year, even if you received a shorter sentence?	<input type="checkbox"/>	<input type="checkbox"/>
2. Do you have a history of using - or are you currently under the effects of - any illegal drug, depressant, stimulant, or other controlled substance?	<input type="checkbox"/>	<input type="checkbox"/>
3. Have you ever been adjudicated mentally incompetent, been committed to a mental institution, or currently suffer from mental illness or severe depression?	<input type="checkbox"/>	<input type="checkbox"/>
4. Are you subject to a court order restraining you from harassing, stalking, or threatening another person?	<input type="checkbox"/>	<input type="checkbox"/>
5. Are you a U.S. citizen or permanent resident alien?	<input type="checkbox"/>	<input type="checkbox"/>

Please list below any other relevant information about yourself that may affect your ability to participate. (i.e. prescription medications, corrected vision, heart conditions, severe allergies, etc.)

By signing below, I affirm that the answers on this form are complete and accurate, to the best of my knowledge, and I acknowledge and agree to abide by all rules, instructions, and procedures promulgated by, its instructors, employees, agents, or volunteers.

Participant:

Guardian (required if Participant is under 18):

(Signature)

(Signature)

(Printed Name)

(Printed Name)

(Date)

(Date)



PHOTO AND MULTIMEDIA RELEASE FORM

I understand and agree to allow my name, photograph, story and video/audio to be used in any number of marketing purposes and communication vehicles for the promotion of the college. This may include, but is not limited to, magazine articles, web features, regional advertising on TV, online, radio, newspapers, magazines, and specialized microsites.

I hereby authorize the REALTOR® Safety Academy, LLC and those acting on its behalf to:

- ***Record my image, likeness, and/or voice on a photographic, video, audio, digital, electronic, or any other medium;***
- ***Use, reproduce, modify, exhibit, and/or distribute any such recording in any medium for any purpose that the REALTOR® Safety Academy, LLC may deem appropriate, including promotional or advertising efforts with no compensation to me; and***
- ***Use my name in connection with any such recordings or uses.***

I understand that I shall have no right to inspect or approve any such recordings and uses and that they shall remain the property of the REALTOR® Safety Academy, LLC. I release the REALTOR® Safety Academy, LLC and those acting pursuant to its authority from liability for any violation of any personal or proprietary right I may have in connection with all such recordings and uses.

I have read and fully understand the terms of this release.

(Signature)

(Signature)

(Printed Name)

(Printed Name)

(Date)

(Date)



RANGE SAFETY RULES

CARDINAL RULES OF FIREARM SAFETY

1. Treat all firearms as though they are loaded.
2. Keep your finger outside the trigger guard until you are on target and have decided to fire.
3. Point the muzzle in a safe direction at all times.
4. Be sure of your target and what is beyond it.

REMEMBER THE LASER RULE

TREAT YOUR FIREARM AS IF IT IS A LASER GUN WITH THE BEAM ALWAYS ON, WHATEVER THE LASER BEAM TOUCHES IT WILL CUT THROUGH!

SPECIFIC RULES

1. Do you have any physical disability, limitation, illness or other condition that would affect your ability to participate safely in any aspect of this program?
Yes No (Initials) _____
2. Are you under the influence of any prescription/non-prescription drug or alcohol that would influence your safe participation in any aspect of this program?
Yes No (Initials) _____
3. Ear, eye protection and a hat with a brim are required to be worn at all times while firing is being conducted on the range. This applies to shooters, instructors and observers.
4. Immediately upon picking up a firearm, keep your finger off the trigger, point the muzzle in a safe direction, open the action and check both visually and physically to see that it is unloaded.
5. Check the condition a second time.
6. Never give a firearm to, or take a firearm from anyone, unless the action is open for inspection.
7. Load, reload/unload only on command of the RANGE OFFICER.
8. Keep the firearm pointed down range at all times.

9. Always wash hands and face after leaving the range. Shower and change clothes at the end of the shooting day to reduce the possibility of lead contamination.
10. Never go forward of the firing line unless instructed to do so.
11. Never step back from the firing line unless your weapon is clear, bolt to the rear, safety on (if applicable) magazine out and the RANGE OFFICER directs you to do so.
12. While on the firing line, never bend over to retrieve dropped articles until instructed to do so.
13. No talking on the firing line, except by or with the instructor.
14. Pay strict attention to the RANGE OFFICER.
15. Conduct a proper safety check of the weapon before and after a training session.
16. Never permit the muzzle of the firearm to touch the ground.
17. All safety precautions must be adhered to and will be strictly enforced.
18. Never dry fire on the range unless instructed to do so.
19. You are expected to use good judgment, and refrain from attempting any exercise which you may not be able to perform safely based upon your own ability, prior training and physical condition. **(Initial)** _____
20. No eating or smoking on the firing line.

I HAVE READ AND UNDERSTAND THE RANGE SAFETY RULES.

PRINT NAME: _____

SIGNATURE: _____ DATE: _____