

NJ Realtors®

NJ Realtors®, in line with our strategic plan, found it necessary to review and revamp our governance structure. With low meeting attendance rates, sluggish engagement, and repetitive meetings high on the list of concerns, a newly-formed Presidential Advisory Group researched other associations organizational structures to find a solution. With Illinois, Maryland, Michigan, Virginia and Wisconsin as guides, the PAG recommended, and the Board voted in favor of, reducing the Board of Directors from 168 to 61 members. The state was also broken down into regions where a Regional Vice President would be named as a representative for that area — just like the national association. The new structure creates an environment that is able to react nimbly in tough situations and encourages engagement with a tighter focus on the issues. With the smaller board, meetings will be able to be held our Trenton headquarters, which is an added cost-saving benefit. What sets the new structure apart from other states is the ability to have attendees video conference in to the meeting, made possible by a new electronic voting system.